

Subject: Visiting Port of HaminaKotka Ltd. / FI-48310 Kotka
Guidance through Tommi Sievers / Sales and Marketing Manager

Date/Time: 18.05.2011 / 09:00 – 11:00

Some facts:

The ports of Hamina and Kotka have merged together and since 1st of May, 2011 they have been operating as “Port of HaminaKotka Ltd.”.

The whole area consists of 1100 hectares, where 170 companies of various types (mainly in transports and logistics) with approx. 7000 employees are located.

Mostly export and transit shipments are handled at HaminaKotka. 30 % of the clients of HaminaKotka are Russian companies; the rest comes from all over the world (EEC, Far East etc.).

Russian customers as well as the CIS countries play a big role in “Port of HaminaKotka”.

Tommi told us that a Russian company invests 18 million Euros in a new warehouse area with top modern high tech equipment. This is completely new in the history of this area that Russian companies invest money there.

All kinds of shipments are handled in the port of “HaminaKotka” – dry bulk cargo as well as liquid bulk cargo (e. g. chemicals) and goods in 20 and 40 foot containers (TEUs and FEUs).

Furthermore they handle special business there; e. g. a French company built a new warehouse in the port of Kotka two years ago. They have been employing 150 staff members but only for a two year lasting-project, they are responsible for constructing the pipelines which are laid at the bottom of the Baltic Sea between Russia and Germany. This project will be finished by the end of this year and afterwards the French company quits its location in Kotka.

Finland’s main export business is still the trading with timber and paper but also with steel.

Compared to the big harbours Hamburg and Rotterdam the “Port of HaminaKotka” is not that big. But in the “Baltic Sea” ranking Kotka occupies the 2nd place concerning the container-business and regarding the tonnage Kotka occupies the 15th position.

Summary:

Tommi picked us up with a car and showed us the whole port area. It was very interesting for us to see all different kinds of operating. Furthermore we got the newest brochures of “Port of HaminaKotka” in German language. He told us they were created for the transport fair in Munich last week. Many thanks again to him for this time and his profound guidance.

Additionally we found a very interesting link with many facts of this new cooperation between the ports of Kotka and Hamina.

http://issuu.com/landmarine/docs/haminakotka_ebook